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Notice Concerning Revision to Expected Operating Condition and Distribution Forecast for the Fiscal Period Ending July 2022 (38th Fiscal Period)

TOKYU REIT, Inc. ("TOKYU REIT") today announced a decision to revise its expected operating condition and its distribution forecast for its Fiscal Period Ending July 2022 (FP 38) (from February 1, 2022 to July 31, 2022) which were announced on September 10, 2021.

Revision to Expected Operating Condition and Distribution Forecast Fiscal Period Ending July 2022 (FP 38)

	Operating Revenues (Millions of Yen)	Operating Income (Millions of Yen)	Ordinary Income (Millions of Yen)	Net Income (Millions of Yen)	Net Income per Unit (Yen)	Distribution per Unit (not including distribution in excess of earnings) (Yen)	Distribution in Excess of Earnings per Unit (Yen)
Previous Forecast (A)	7,522	3,051	2,651	2,653	2,714	3,400	ı
Revised Forecast (B)	8,939	4,501	4,104	4,106	4,200	3,780	-
Change (B) -(A)	1,417	1,449	1,453	1,453	1,486	380	-
Change	18.8%	47.5%	54.8%	54.8%	54.8%	11.2%	-

(Note 1) The forecasts presented in this document have been calculated in accordance with the assumptions set out under certain condition. Forecasts for Operating Revenues, Operating Income, Ordinary Income, Net Income, Net Income per Unit, Distribution per Unit, and Distribution in Excess of Earnings per Unit may differ from actual figures and TOKYU REIT does not guarantee any figures. In the future, in the event that a discrepancy between the assumptions and the initial forecast exceeding a certain amount is expected, and the numerical values of the forecast are expected to change beyond a certain amount, we will amend the forecast and announce them accordingly.

(Note 2) Figures have been rounded down and percentages have been rounded to the nearest first decimal place.



2. Rationale

The expected operating condition and distribution forecast for the fiscal period ending July 2022 (38th fiscal period) are revised as a difference of 10% or more from the forecast operating revenues, 30% or more from the forecast ordinary income and net income, and 5% or more from the forecast distribution per unit announced on September 10, 2021, is expected to occur with the recording of 1,417 million yen of gain on sale of real estate, etc. in the fiscal period ending July 2022 (38th fiscal period) due to the disposition of a property as described in "Notice Concerning Disposition (Akasaka 4-chome Building (Tokyu Agency Inc. Head Office Building)) of Trust Beneficiary Interest in Domestic Real Estate" announced today.

[Reference]

Timely Disclosure Relating to the Disposition of the Property October 29, 2021

"Notice Concerning Disposition (Akasaka 4-chome Building (Tokyu Agency Inc. Head Office Building)) of Trust Beneficiary Interest in Domestic Real Estate"



Assumptions for Forecasts for the Fiscal Period Ending July 2022

	Preconditions and Assumptions				
Property portfolio	 Regarding the 32 properties owned by TOKYU REIT as of today, it is assumed that Akasaka 4-chome Building (Tokyu Agency Inc. Head Office Building) will be disposed on March 31, 2022. After that, it is assumed that there will be no transfers (additional property acquisition or disposition of owned properties) until the end of the fiscal period ending July 2022. 				
Operating revenues	 Rental revenue is calculated in consideration of rent level, occupancy rate, etc., and other fluctuation factors in light of recent real estate market conditions, state of negotiations with tenants, presence of competitive properties in the area, etc., in addition to lease agreements effective as of today. Gain on sale of real estate, etc. of ¥1,417 million in the fiscal period ending July 2022 resulting from the disposition of Akasaka 4-chome Building (Tokyu Agency Inc. Head Office Building) is projected. Occupancy Rate as of the end of the fiscal period ending July 2022 is projected to be 99.5%. As to the impact of COVID-19 in the fiscal period ending July 2022, rent reduction/exemption of some retail tenants concluded at this point in time are factored in upon calculation. 				
Operating expenses	 Outsourcing expenses for the fiscal period ending July 2022 are projected to be ¥473 million. Repair, maintenance and renovation expenses for the fiscal period ending July 2022 are projected to be ¥440 million. In an aim to improve the competitiveness of properties and the satisfaction of tenants under management, etc., constructions scheduled in the future will be implemented with priority. Actual repair, maintenance and renovation expenses for each fiscal period may, however, differ significantly from estimated amounts due to unforeseen circumstances or emergencies and the others. Property and other taxes, such as fixed property tax and city planning tax, on real estate TOKYU REIT possesses are calculated based on the amount expected to be imposed in each fiscal period (Period Ending July 2022: ¥712 million). Fixed property tax and other taxes paid as part of the purchase prices to the seller upon the property acquisition were not recorded as expenses but included in the relevant property acquisition costs. Depreciation and amortization expenses, including associated costs and additional capital expenditure in the future, are calculated based on the straight-line method (Period Ending July 2022: ¥1,042 million). Rental expenses other than those listed above are calculated in consideration of fluctuation factors based on results in past fiscal periods. Operating expenses other than expenses from real estate operation (investment management fees and asset custodian fees, etc.) for the fiscal period ending July 2022 are expected to be ¥852 million. 				
Non-operating expenses	• Interest expenses for the fiscal period ending July 2022 are expected to be ¥370 million. Interest expenses include interest expense, interest expense on investment corporation bonds, and other financial expenses.				
Interest-Bearing Debt	 The balance of interest-bearing debt as of today, is ¥97,600 million (short-term debt of ¥3,200 million, long-term debt of ¥86,400 million and investment corporation bonds of ¥8,000 million). As for short-term debt of ¥3,200 million due for repayment in the fiscal period ending January 2022, it is assumed that ¥2,000 million will be repaid and ¥1,200 million will be refinanced. In addition, long-term debt of ¥5,000 million is assumed to be entirely refinanced. Short-term debt of ¥1,200 million due for repayment in the fiscal period ending July 2022 is assumed to be repaid using the gain on sale of OKI System Center (land with leasehold interest). As for long-term debt of ¥9,400 million, it is assumed that part of ¥2,400 million will be repaid while the remaining will be refinanced, and ¥7,000 million is assumed to be entirely refinanced. Balance of interest-bearing debt as of the end of the fiscal period ending July 2022 is projected to be ¥95,000 million (long-term debt of ¥87,000 million and investment corporation bonds of ¥8,000 million). LTV as of the end of the fiscal period ending July 2022 is projected to be 42.4%. (LTV: Interest-bearing debt (forecast) / total assets (forecast)) 				



Total number of investment units issued and outstanding	• It is assumed that there will be no additional issuance of investment units to the 977,600 units issued and outstanding as of today, through the end of the fiscal period ending July 2022.
Distribution per unit	 Distribution per unit is calculated based on the distribution policy stipulated in the Articles of Incorporation. However, forecasts are based on the assumption that, as for the capital gain projected from the disposition of Akasaka 4-chome Building (Tokyu Agency Inc. Head Office Building), ¥410 million of the ¥1,417 million in gain on sale of real estate, etc. projected, which is to be posted in the fiscal period ending July 2022, are retained through application of the "Special Provisions for Taxation in Cases of Repurchase of Specified Assets" (Article 65-7 of Special Taxation Measures Law) for provision as reserve for reduction entry, up to the limit amount of reserve as stipulated in the "Ordinance on Accountings of Investment Corporations." It is possible that the distribution per unit could change due to various factors, including changes in assets under management, changes in rental revenue accompanying changes in tenants, etc., and unexpected maintenance and repairs.
Distribution in excess of earnings per unit	• TOKYU REIT does not currently anticipate distribution in excess of earnings per unit for the fiscal period ending July 2022.
Other	 Forecasts are based on the assumption that any major revisions to regulatory requirements, accounting standards and taxation will not impact forecast figures. Forecasts are based on the assumption that there will be no major unforeseen changes to economic trends and in real estate and other markets. Forecasts are made under the assumption that there will be no prolonged impact of the COVID-19 pandemic or further spread.